

# TORREY PINES MEN'S GOLF CLUB, INC.



## Minutes of the Regular Meeting of the Board of Directors February 19, 2013

The scheduled Regular Meeting of The Board of Directors meeting of TORREY PINES MEN'S GOLF CLUB, INC., (the "Club") was held at the Torrey Pines Golf Municipal Golf Course, La Jolla, California.

The meeting was brought to order by President Bob Hood at 6:30 pm on February 19, 2013.

Also present at the meeting were Directors: Peter Born, Brian Cincotta, John Hoffman, Claude Gigoux, Jerry Jeli, Jim Kerr, Dave Kitchen, Heidi Munn, Rob Phillips, John Standish, Marc Sorenson, and past President, Denny Esh.

Directors not present: Michael Berg and Bill Riordan.

### Old Business:

**1. A motion was made** to approve the Minutes of the Regular Meeting of the Board of Directors for January 11, 2013; the motion was seconded and approved without opposition.

**2. Treasurer's Report: Jerry Jeli** presented the Treasurer's Report as of January 31, 2013 and had previously provided copies of the current Budget and Statements to each Director by e-mail. Jeli reiterated that we need to move forward on the donations to the Torrey Pines Municipal Golf Course. He then discussed the Statement of Financial Position as of January 31, 2013. He indicated he issued a check to the SCGA for \$33,825.00 for membership dues. He further added that based upon our membership as of January 31, 2013, which was 1132 members, our undesignated net balance is \$5,600. He also added that he has gathered the necessary documentation to present to the accountant for preparation of the 2012 taxes. A discussion ensued concerning increasing subsidies of weekend and Thursday tournaments as the original subsidies of 16,400 for Weekends and 13,060 were based upon 1100 members.

**A motion was made** to accept the Treasurers Reports as submitted; the motion was seconded and approved without opposition.

**3. Prize Fund Report: Brian Cincotta, Chairman,** Jerry Jeli indicated as of January 31, 2013 the prize fund balance was \$182,970. Brian noted that John Standish has agreed to become the Prize Fund Chairman and Brian will work closely with John as his backup to ensure a smooth transition. Jerry indicated our biggest vendor, Golf Mart is slow to send in their invoices for redeemed prize fund certificates but they have been responsive to any calls he has made to them. Brian added that Golf Mart accounts for about 55 percent of our business.

**4. Membership Report: Peter Born, Chairman,** presented the membership report indicating the current membership is over 1160 members with 100 new members within the past month and he estimated membership should reach about 1500 this year.

**5. Handicap Report: Michael Berg, Chairman,** was not present but Bob Hood visited with him prior to his trip to India and Michael indicated he has been issuing penalties for those members not posting their scores, in accordance with SCGA guidelines. Marc Sorenson noted that there are many members who do not complete their score cards by adding the final scores and a recommendation was made that the money collectors ensure the score cards are properly completed at the end of each round to avoid that problem.

**6. Thursday Group Chairman Report, Claude Gigoux,** indicated things are running smoothly except for players not completing the score cards but he will ensure the money collectors will be instructed to resolve the issue. He indicated the events played at Torrey Pines are oversubscribed with about 20 to 30 members typically on the wait list. A discussion ensued about how the wait list works as it appeared a few groups were consistently on the wait list.

## TORREY PINES MEN'S GOLF CLUB, INC.

**7. Weekend Group Chairman Report, John Hoffman,** indicated he just had the weekend event that followed the Farmer's Open which is always oversubscribed. The course forgot to put the gold tees out, which resulted in a mishmash of scores because some players played from the whites and then after the course put out the gold tees others played from the gold tees. John indicated that we are going to add a weekend event at Balboa, tentatively scheduled for the end of June. A discussion ensued about posting tournament scores and the confusion on the website about MT events as several members are incorrectly posting the scores as "T" scores. It was recommended that the issue be resolved by instructing the money collectors ensure the members properly post their scores. A discussion also ensued about the upcoming low net qualifier tournament and Bob Hood suggested that the issue of how to administer the tournaments be addressed by the new Tournament Committee, which consists of Brian Cincotta, John Hoffman, Claude Gigoux, and Jerry Jeli, so that all tournaments will be administered consistently. It was also decided to post pone the individual low net qualifier from March 21, 2013 until May so that the new committee will be able to address the issue.

**8. Government Affairs Chairman Report, John Hoffman,** he indicated the City would like to talk to the TPMGC concerning purchasing trees for the course but they wanted to wait until they approved the plans Phil Michelson had concerning his redesign of the north course. The Farmers Insurance Open people were very complimentary of the TPMGC volunteer effort. In his discussion with Peter Rippa, it appears they would be receptive to expanding the volunteer effort next year to include marshaling a particular hole and other efforts. He added that the city is not going to raise golf fees and it looks like we can get more golf tee times at Balboa. He claimed there appears to be a willingness to establish a golf advisory council down the road. Bob Hood also discussed with Bill Riordan about expanding the overall volunteer effort to include marshals. He also indicated Bill has agreed to coordinate the TPMGC no show policies and Bob would work closely with Bill as his backup to ensure a smooth transition.

**9. Entertainment Chairman, Rob Phillips,** indicated he would like to two off course events, one in the spring at the Carlsbad Golf Center and one in the summer of early fall at the Stadium Golf Center like we did last year but he suggested we have interested members pay in advance to avoid some attendance problems we encountered at the last event. Rob also indicated Paul Yossem has expressed interest in coordinating newsletters for the next year and solicited entries to be included so that a newsletter could be produced once a quarter.

### **New Business:**

**1. No Show Policy: President Hood,** called for a modification of the No Show Policy, which included the moving cancellation deadline for the Thursday Tournaments be moved to 6pm on the Tuesdays before each Thursday event as well as moving the cancellation deadline for the Weekend events to 6pm on the Thursdays before the weekend events. He also proposed a first offense warning be emailed to the offending members which would put them on notice and probation, without a monetary or other consequence. He further proposed a second offense in a calendar year would be a one tournament suspension for the next tournament at Torrey Pines with the member being placed on a no show penalty list and only removed from the list when the penalty has expired. He then proposed a third offense penalty of a \$25 fine and a two tournament suspension for tournaments at Torrey Pines, which would include the member's inclusion on the no show penalty list and removal only after payment of the fine and after serving the two tournament suspension. Ensuing discussion resulted in agreement that the Weekend Tournament cancellation date would be moved to 6pm on the Wednesday prior to the Weekend Event and the Thursday Tournament cancellations be moved to 6pm on Mondays before the event. It was also agreed that the Tournament Chairmen be given discretion on the level of penalties to be applied for no shows. It was further agreed to include the No Show policy on the TPMGC website and in the next newsletter for the membership.

**A motion was made** to reserve No Show penalties only apply for play at Torrey Pines or any San Diego Municipal Golf Course tournaments. The motion was seconded and approved without opposition.

It was also agreed that the non-payment of No Show penalties for away tournaments would be applied retroactively to January 2013 and refunds would be given to those members who paid their fines after January 2013.

Bob Hood indicated a PayPal button has been added to the website for No Show payments and it looks like 70 percent of those notified are using that button to pay the fine.

## TORREY PINES MEN'S GOLF CLUB, INC.

### 2. Committee Chairs - President Hood established the following Committees for 2013:

**Torrey Pines Tournament Committee**, Chaired by Brian Cincotta, with membership to include John Hoffman, Claude Gigoux, Jim Kerr, Marc Sorenson, John Standish, Marshal Dhillon, and Jerry Jeli. This committee will include subcommittees:

**Thursday Sub Committee:** co-chaired by Claude Gigoux and Jim Kerr with membership to include Heidi Munn, Marc Sorenson, Joe Burwell, and John Cochran.

**Weekend Sub Committee:** chaired by John Hoffman, membership to include John Standish and Marshal Dhillon.

**Rules Sub Committee**, chaired by Peter Born, membership to include Claude Gigoux, John Hoffman, Jim Lackritz and Brian Dresser.

**Finance Committee**, chaired by Jerry Jeli, membership to include Marc Sorenson.

**Prize Fund Committee**, chaired by John Standish, membership to include Brian Cincotta.

**Membership Services Committee**, chaired by Peter Born, membership Larry Prosi.

**Entertainment Subcommittee**, chaired by Rob Phillips, Paul Yossem for newsletter

**Handicap Committee**, chaired by Michael Berg, membership to include David Kitchen.

**Volunteers and No Show Committee**, chaired by Bill Riordan, membership to include John Cochran.

**Technology and Website Committee**, chaired by Marshal Dhillon, membership to include John Cochran.

**Government Affairs**, co-chaired by John Hoffman and Bob Hood, membership to include Marc Sorenson and Dale Peterson.

**3. New Business from the floor:** Denny Esh, raised the issue of TPMGC membership dues being too high. During his discussion he raised the issue of current membership dues, which are set at \$100 initiation and subsequent renewals at \$75 per year. He explained that the previous dues were set at \$75 initiation and \$50 renewal but because of a lawsuit raised by TPMGC vs. Torrey Pines Municipal Golf Course in 2006 TPMGC had to increase the dues to finance the law suit. He explained when the club received an allotment of money to cover the expenses of the lawsuit, the club ended up with a lot of excess funds. The Board had to make a decision of what to do with those excess funds. They decided to hold \$50,000 in reserves for any future law suit expenses and then return the excess to the membership. They decided to either write checks to the existing membership or give it back in the form of subsidies in tournaments. The board agreed to give the subsidies. The board believed the agreement was shaky and the board still might need that extra money. Denny claimed this has been going on for six years and the current dues are constantly funding that subsidy. He maintained that by continuing to charge membership dues in excess of expenses, TPMGS is not operating as a non-profit organization. A discussion ensued which resulted in a decision to research the issue prior to final determination.

There was a Motion to adjourn at 8:12pm. The Motion was seconded and approved without opposition.

### The Next Scheduled Board Meeting March 19, 2013

*David Kitchen*

David Kitchen - Secretary

*Bob Hood*

Bob Hood - President